



Hacker's

TREE FARM | GREENHOUSE | NURSERY

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WHOLESALE PRICE LIST

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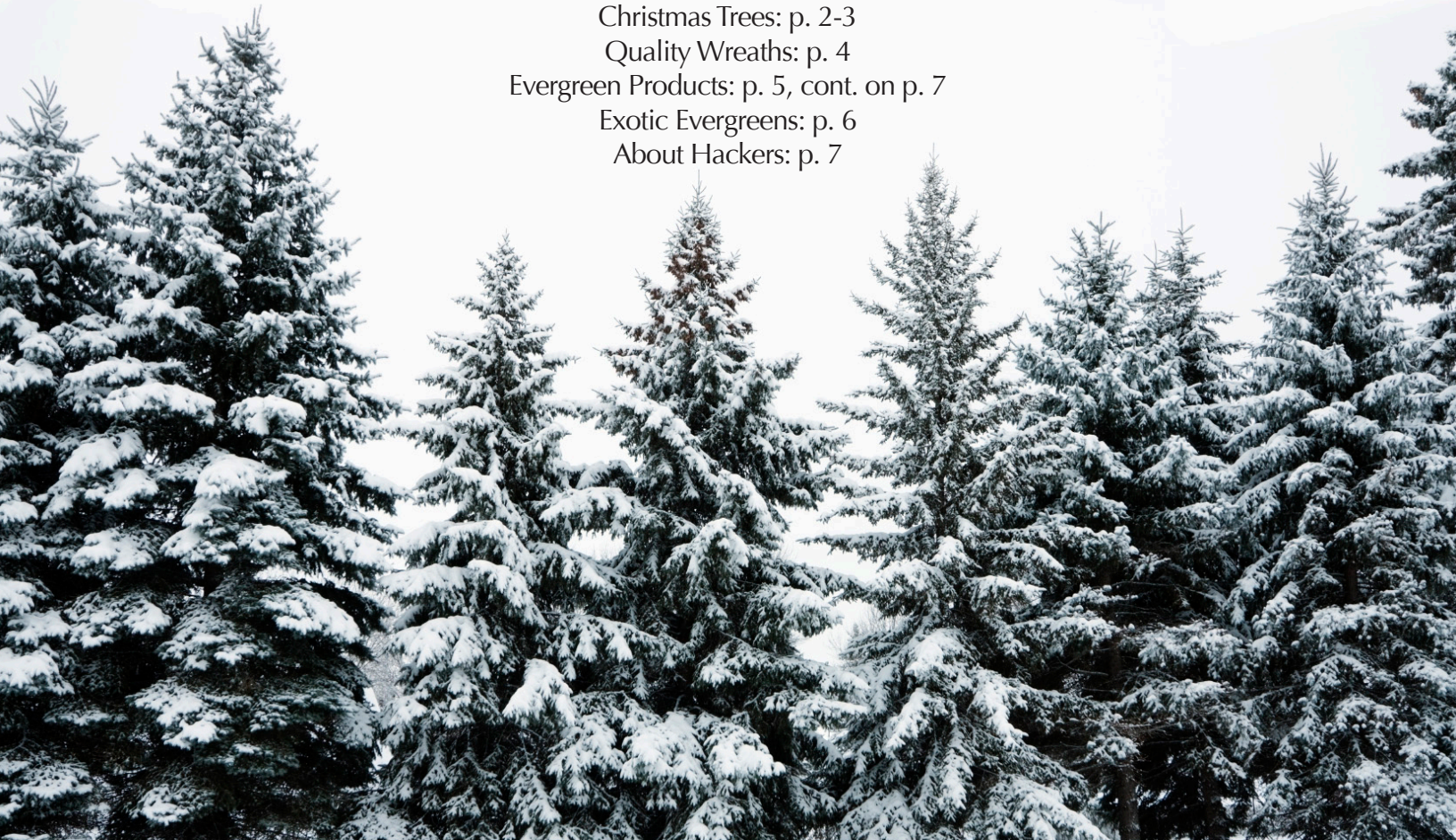
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GROWER • WHOLESALER • RETAILER OF PREMIUM QUALITY CHRISTMAS TREES
MANUFACTURER OF WREATHS, ROPING & EVERGREEN DECORATIONS
DELIVERY AVAILABLE NATIONWIDE

Wholesale Christmas Tree Prices

GROWER • WHOLESALER • RETAILER OF PREMIUM QUALITY CHRISTMAS TREES

MANUFACTURER OF WREATHS, ROPING & EVERGREEN DECORATIONS

TREE DESCRIPTION	SIZE	PRICE
BALSAM FIR Fresh fragrant trees. Soft 1" needles bright green on top, shiny silver underneath. Good needle retention.	5-6'	\$17.50
	6-7'	22.00
	7-8'	23.50
	8-9'	25.00
	9-10'	28.00
	10-12'	60.00
	12-15'	90.00
	15-18'	110.00
FRASER FIR Direct from Wisconsin. Needles 1" long are blue-green on top, sky blue underneath, the Cadillac of all Christmas trees. Best needle retention of any, best fragrance.	4-5'	\$25.00
	5-6'	29.00
	6-7'	32.00
	7-8'	38.00
	8-9'	47.00
	9-10'	58.00
	10-12'	92.00
	12-14'	120.00
CANAAN FIR - Cross Between Fraser and Balsam, green with a blue tint, longer needles than the Balsam.	5-6'	\$24.00
	6-7'	26.00
	7-8'	28.00
	8-9'	29.00
	9-10'	48.00
	10-11'	62.00
DOUGLAS FIR Direct from Michigan. Dark green needles 1" long, good needle retention. A very dense tree.	5-6'	\$24.00
	6-7'	26.00
	7-8'	28.00
	8-9'	30.00
	9-10'	34.00
KOREAN FIR Direct from Michigan. Classified as an exotic tree, underside of needles are silver/white and top of needles are dark green/blue. Extremely limited supply.	5-6'	\$35.00
	6-7'	40.00
	7-8'	45.00
CONCOLOR FIR Direct from Michigan. Soft medium length needles. blue/green in color with good needle retention.	5-6'	\$29.00
	6-7'	32.00
	7-8'	38.00
	8-9'	45.00
	9-10'	60.00
	10-12'	75.00
	11-12'	95.00
SCOTCH PINE Needles 1 1/2 - 2", heavily sheared. Full, dense foliage with straight trunks.	4-5'	\$9.75
	5-6'	14.00
	6-7'	20.00
	7-8'	22.50

TREE DESCRIPTION	SIZE	PRICE
WHITE PINE Soft fluffy blue-green needles, top needle retention with straight trunks. Needles 3" long.	5-6'	\$14.00
	6-7'	19.50
	7-8'	22.00
	8-9'	26.50
	9-10'	30.00
	10-12'	50.00
COLORADO BLUE SPRUCE Color ranges from blue-green to brilliant blue. Needles 1-1 1/2" with the best needle retention of the Spruce varieties. Limited supply.	6-7'	\$19.00
	7-8'	23.00
	8-9'	28.50
NORWAY PINE Dark green needles 4" long. Heavily sheared, straight trunks. Good supply in all sizes. Good flocking tree with the best aroma of the pines.	6-7'	\$16.00
	7-8'	18.00
	8-9'	23.00
NATURAL BALSAM FIR Plantation trees sheared once or twice, then left to grow. Good shape with even distribution of branches. Economy type trees and low cost church trees. For the naturalist!	6-9'	\$18.50
	9-12'	22.00
	12-15'	30.00
NATURAL FRASER FIR See FRASER FIR on page 2 for description. Plantation trees sheared once or twice, then left to grow. Good shape with even distribution of branches.	6-9'	\$28.50
TERMS:		
<ul style="list-style-type: none"> • 25% deposit with order. Balance due on pickup or delivery. • Prices quoted include cutting, greening (except Fir and Colorado Spruce), baled and loaded. All pines mechanically cleaned by a tree shaker. • F.O.B. our farm at Sleepy Eye, MN (SW MN) • Prices subject to change without notice until a signed order accompanied by deposit is received. • Delivery available nationwide. 		
VOLUME DISCOUNT SCHEDULE		EARLY PAY DISCOUNTS
<ul style="list-style-type: none"> • 200-399 Trees earns 2% discount on total order • 400-799 Trees earns 5% discount on total order • 800+ Trees earns 10% discount on total order 		DEDUCT
* Please order as early as possible as some sizes and species may be sold out early in the season		Pay in Full by Feb. 1st..... 15% Pay in Full by Mar. 1st..... 13% Pay in Full by July. 1st..... 10% Pay in Full by Aug. 1st..... 5% Pay in Full by Sept. 1st..... 3% Pay in Full by Oct. 1st 2%

Wholesale Prices - Florist Quality Wreaths

Wholesale Evergreen Product Prices

BALSAM FIR WREATHS

Outside Diameter	24"	26"	30"	36"	48"	60"	72"	84"
No. Per Bundle	6*	6*	6*	2	2	2	2	2
Plain	\$7.95	\$8.50	\$10.85	\$15.45	\$24.75	\$33	\$45.35	\$59.75
Extra Fancy**	\$9	\$9.50	\$12.90	\$19.60	\$28.85	\$37.10	\$49.45	\$66
Double Face Plain	N/A	N/A	N/A	\$33	\$50.50	\$61.80	\$81.40	\$108.15

MIXED BALSAM, WHITE PINE, CEDAR WREATHS

Outside Diameter	24"	26"	30"	36"	48"	60"	72"	84"
No. Per Bundle	6*	6*	6*	2	2	2	2	2
Plain	\$9	\$9.55	\$12.15	\$17.25	\$26.80	\$35.04	\$48.95	\$63.85
Extra Fancy***	\$10.05	\$10.60	\$14.90	\$21.10	\$30.65	\$39.15	\$56.60	\$68

FRASER FIR OR NOBLE FIR WREATHS

Outside Diameter	24"	26"	30"	36"	48"
No. Per Bundle	6*	6*	6*	2	2
Plain	\$15.50	\$17.50	\$22.70	\$30	\$43.25
Extra Fancy**	\$17.50	\$19.60	\$24.75	\$33	\$46.35

MIXED NOBLE FIR WREATHS

Outside Diameter	24"	26"	30"	36"	48"
No. Per Bundle	6*	6*	6*	2	2
Plain	\$19.60	\$23.70	\$27.85	\$35	\$48.45
Extra Fancy**	\$20.60	\$25.75	\$29.90	\$37.10	\$50.50

DESIGNER WREATHS

Noble First with two other greens.

Outside Diameter	26"	30"	36"	48"
Plain	\$29	\$35	\$42.25	\$56.75

* Orders must be full bundles. Ring Size 36", 42", 48", 72" may be purchased in singles.
All bows boxed and shipped with wreaths, only takes a minute to attach!

**Extra Fancy Decoration: red velvet bow with white tipped brown pine cones plus red holly berries.

***Extra Fancy includes velvet bow with brown pine cones and red holly berries.

ROPING & GARLAND

EXTRA HEAVY EVERGREEN ROPING (made on heavy wire)	100'Roll	50'Roll	25'Roll
Balsam Fir	\$52.00	\$27.00	\$14.00

Custom Lengths are \$0.60 per foot

INDOOR GARLAND (made on twine)	100'Roll	50'Roll	25'Roll
White Pine	\$73.00	\$39.00	\$20.00
Balsam, White Pine, Cedar	\$75.00	\$41.00	\$22.50
Cedar	\$73.00	\$39.00	\$20.00
Fraser Fir	\$86.00	\$46.00	\$25.50

MIXED SPECIALTY (Noble, Fraser, Cedar, Incense, Eucalyptus Mix) \$3.00 per foot

DESCRIPTION	PRICE
MIXED ADVENT WREATH	
Decorated with four candles.....	\$14.75
CEDAR WREATH	
Plain.....	8.80
Decorated with Velvet Bow	9.80
DOOR SWAGS	
Balsam Fir (Plain).....	6.50
Balsam Fir (Extra Fancy)	7.50
Noble (Plain)	8.50
Noble (Extra Fancy)	9.50
Balsam/White Pine/Cedar (Plain)	7.25
Balsam/White Pine/Cedar (Extra Fancy)	8.25
EVERGREEN CROSS	
Extra Fancy	15.45
KISSING BALLS	
12" with Mixed Greens and Ribbon Hanger	24.00
TABLE OR MANTLE PIECE	
Extra Fancy.....	7.75
HEARTS	
Extra Fancy.....	16.50
CHRISTMAS CANES	
Extra Fancy.....	11.25

DESCRIPTION	PRICE
STAR.....	\$18.50
EVERGREEN TREES.....	\$16.50
BELL WREATH.....	\$16.50
SNOWFLAKE.....	\$16.00
24" MAIL-A-WREATH	\$34.00
PREMIUM SPRUCE TIPS	
Bundle of 10 (24"-36").....	14.50
Bundle of 5 (36"-48").....	19.50
12" Potted Spruce Tips and Mixed Greens in a terra cotta pot.....	19.50
PROMOTIONAL ITEMS	
Tree Disposal Bags (Case of 48).....	60.00
Tree Disposal bags (Individual)	1.50
Christmas Tree Sales Banners and Posters.....	Inquire
Price Tags (Bundle of 50).....	8.50
Christmas Tree Lot lights (100 / Sockets 10').....	Inquire
"What Would Christmas Be Without a Real Christmas Tree" Color Books	0.40 each

ALL ITEMS AVAILABLE IN NOBLE FIR - INQUIRE FOR PRICE

Wholesale Exotic Evergreen Prices

Wholesale Evergreen Product Prices Continued

ITEM	PRICE
14" Fresh Centerpiece Made with a beautiful blend of colors, texture, and fragrances that will bring a holiday feeling to your table. The centerpiece is made in a floral foam filled container with cedar, noble, or fraser fir and blueberry juniper. It is naturally decorated with red twig dogwood, brown pine cones, and ribbon	\$18.50
10" Hanging Evergreen Basket Baskets are filled with mixed greens decorated with pine cones and red velvet bow.....	\$15.50
14" Hanging Coco Lined Basket Baskets are filled with mixed greens decorated with pine cones and red velvet bow.....	\$21.00
30" Square Wreath Balsam - Plain	\$17.00
Balsam - Decorated	\$21.00
Grave Blankets Balsam - 3x6	\$25.00
Balsam - 2x4	\$15.00
32" Noble Incense Cedar Cross with Brown Cones	\$21.00
34" Noble Bell	\$19.75
24" Noble Heart	\$19.75
36" Noble Snowflake	\$24.75
32" Noble Candy Cane	\$13.75
32" Noble Tree	\$19.75
36" Noble Spray Plain \$14.75 Decorated..... \$17.00	
34" Noble Mantel Plain \$14.50 Decorated..... \$17.00	
Flocked White Balsam Wreaths Individually Bagged	
24" Plain \$12.25 Decorated..... \$13.90	
26" Plain \$13.25 Decorated..... \$14.80	
30" Plain \$17.30 Decorated..... \$20.60	
36" Plain \$24.75 Decorated..... \$31.40	

DECORATE YOUR OWN WREATH SUPPLIES

White Tipped Pine Cones	18.00/bu
Natural Pine Cones.....	13.00/bu
Red Velvet Ribbon (2 5/8 wide/100' roll)	20.00
Red Holly Berries (10 gross).....	18.00
Green Spool Wire (fi lb. / 24 gauge).....	2.25
Flocking	Inquire
Wreath Boxes	3.00
5 lb. Spool Wire (24 gauge)	14.00
36" Easel	3.00



BOUGHS

AVERAGE LENGTH 24"-30"

Balsam Fir and Norway (less than 1000 lbs.)	45¢ per lb.
Balsam Fir and Norway (1000 lbs. or more)	40¢ per lb.
White Pine and Cedar (less than 1000 lbs.)	45¢ per lb.
White Pine and Cedar (1000 lbs. or more)	40¢ per lb.
Noble, Incense Cedar, Gold Tip Cedar, Blueberry Juniper, and Fraser	Inquire
White Pine Tips (15) 2 lb. Bundles / 30 lbs. per case	45.00
Fraser Greens (15) 2 lb. Bouquets / 30 lbs. per case	55.00
Mixed Boughs Bouquets (Balsam, Cedar, White Pine) (15) 2 lb. Bouquets / 30 lbs. per case	46.00
Red Twig Dogwood (Bundle of six 36"-60").....	9.00
White Birch Branches (Bundle of six 8' long)	24.00
Varnished Birch Branches Red, Gold, White or Silver (Bundle of ten 3'-4').....	7.50

INTRODUCTION TO HACKER'S TREE FARM PLANTATIONS IN MINNESOTA & WISCONSIN

For those of you that don't know us, we, at Hacker's Tree Farm have been supplying successful retailers all across the country with top quality Christmas Trees, wreaths, roping and evergreen decorations since 1981. We know that a top quality product is essential for a successful and profitable Christmas season.

We do our best to provide our customers with just that and more. Our customers are our biggest advertisers!

Our trees are sheared annually, starting at a young age. by the time they are ready to market, each tree is full and dense. All trees are marked with a color coded tag, which gives the variety and size of each tree. All pines are color tinted to hold the rich green color of summer. All trees are butt-trimmed and ready to set up.

We have tree shakers to clean the old needles from all pines, this eliminates a lot of work for the retailer and a lot of mess for the customer.

We are a major producer of wreaths, roping, and evergreen decorations. We have the equipment and the know-how to produce a florist quality product. If you have a special project we can design and make it for you. All products are made here on the farm. Give our wreaths and roping a try, you'll be glad you did!

The supply of Christmas trees is very tight again this year. More and more tree growers are quitting, especially growers of Scotch and White Pine trees. Check out our offering of 11 types of Christmas trees with the different sizes we offer we have 60 different choices to order.

Tree disposal bags are another valuable sales tool. This makes taking down the tree easier and cleaner for your customer. Some retailers give one away with each tree sold.

Many of our customers have already placed their orders for this year. We appreciate this and want to be sure the rest of our customers get their orders in to assure them their supply of top quality trees. We have been contacted by many potential new customers who would like to receive top quality trees: before booking new accounts, we want to make sure all of our existing customers have their orders in.

If you have any questions give us a call or email us at: info@hackerstreefarm.com

Happy Holidays!

Dan and Lynn Hacker
Spencer & Heather Hammer



Hacker's

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**45372-190th Street
Sleepy Eye, MN 56085**



Enclosed is your Wholesale Price List